

**QUALIFICATIONS OF SARA A. COHN, MAI**  
California Certified General Real Estate Appraiser No. AG014469

**EXPERIENCE**

Sara A. Cohn is a Senior Appraiser and Project Manager with Carnegie-Blum & Partners, Inc., based in the San Francisco office. Carnegie-Blum & Partners provides real estate appraisal and consulting services in the San Francisco Bay Area. Clients include financial institutions, government agencies, law firms, development companies and individuals. Typical assignments include both valuation and evaluations of a broad variety of property types, uses and ownership considerations.

Ms. Cohn joined Carnegie-Blum & Partners, Inc. (then Mills-Carnegie-Bautovich) in 1988. She has completed a wide variety of valuation and evaluation analyses. Ms. Cohn has extensive knowledge of the San Francisco Bay Area and has appraised many property types including office buildings, industrial properties, retail centers, residential projects and development sites. Recent work has involved the analysis of commercial buildings, residential subdivisions, valuation of affordable housing developments with bond financing and/or Low-Income Housing Tax Credits (LIHTCs), assessment bond districts as well as co-housing projects.

**EDUCATION**

Bachelor of Arts, University of California, Berkeley, 1978

Successful completion of all professional appraisal courses offered by the Appraisal Institute as a requirement of membership.

Continued attendance at professional real estate lectures and seminars.

**PROFESSIONAL AFFILIATION AND STATE CERTIFICATION**

Appraisal Institute - MAI Designation (Member Appraisal Institute) No. 12017  
Continuing Education Requirement Complete

State of California Certified General Real Estate Appraiser No. AG014469  
Certified Through March 2009

State of California Licensed Landscape Architect No. 2102

Member, Board of Directors, Northern California Chapter of the Appraisal Institute,  
2008 - current

Seminars Co-Chair, Northern California Chapter of the Appraisal Institute, 2005 -2007